



## Who We Are

Federal marketing is complex, confusing — and very different from commercial marketing. That's why DPM's expertise is so essential.

DPM principals are retired top managers of federal vehicle programs. We average more than 25 years' hands-on experience in Federal vehicle and equipment policy, procedures, management, and acquisition. We have a thorough understanding of procurement complexities, an unequalled network of contacts — and the all-important "customer's perspective."

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### ***Jack Reidy - President/CEO***

Formerly Chief of the Air Force Vehicle and Equipment Division, HQ USAF, Jack Reidy (Colonel, USAF, Ret) managed the worldwide Air Force vehicle program and has over 35 years. experience in logistics and vehicle management. He previously served in the Office of the Secretary of Defense.

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### ***John Stoddart - Executive Vice President, Strategic Planning***

John Stoddart is the President of Stoddart Solutions Support, LLC, a management consulting firm. Until April 2009, Mr. Stoddart was an Executive Vice President and President of Defense for Oshkosh Truck Corporation (OTC). He has extensive experience in all aspects of defense business, including manufacturing, engineering, technical and program management, sales and marketing, and logistics support. He also brings a strong international knowledge to DPM.

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### ***Neil Hammaker - Vice President, Air Force Programs***

Neil joined DPM in 1994 after retiring in the grade of Chief Master Sergeant in the Air Force with 24 years of service. His background is in Civil Engineering, with emphasis on heavy equipment and grounds maintenance.

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### ***Rita Loynes - Vice President, Corporate Operations***

Rita has a strong background in contract management, logistics and training programs. She is DPM's expert in GSA schedules solicitations and DLA Vendor Contract management. Her knowledge of FAR/DFAR provisions greatly assists clients in proposal preparation.

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**Jim Wank - Vice President, Army Programs**

Jim brings to DPM over thirty years' experience in both the Army and in industry. During his Army career, he held senior supervisory positions in acquisition, tactical vehicles, engineering, combat vehicles, and R&D.

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**Mike Knight – Vice President, Navy Programs**

Mike joined DPM after 34 years of combined military and Civil Service. He retired from the Navy where he was responsible for determining equipment requirements and initiating procurements for all Naval shore stations and the Naval Construction Force (Seabees).

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**Joe Ochab - Army Programs Manager**

Joe is the former General Manager of TACOM's Heavy Vehicle Truck and Trailer Group. His 35 years' experience includes Army logistics and armored vehicle programs.

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**Bob Price – Army Programs Manager**

Bob joins DPM after his recent completion of 42 years of Army military and civilian service. He brings to DPM extensive knowledge of the Army's combat developments process and tactical wheeled vehicle requirements.

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**Tom Meyer – Army Contracts Manager**

Tom retired as the Deputy Director of the TACOM Acquisition Center. He brings to DPM 34 years of knowledge in all phases of contracting, particularly competitive source selection. His experience includes spares, services, R&D, and major systems acquisition.

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**Jim Jones – Manager, Fort Leonard Wood Office**

Jim retired from the Army as a First Sergeant with 24 years of service as a Combat Engineer. He has served in several positions in maintenance management of engineer tactical wheel and track vehicles and in construction and training management and development.

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**Bob Edmisten – Air Force Programs Manager**

Bob Edmisten joined DPM after a 21 year career in Air Force Transportation organizations. He has wide-ranging expertise in motor vehicle program management, mobility, strategic planning and logistics support. His most recent assignment was Chief of the Special Purpose Vehicles Division at the Warner Robins Air Logistics Center.

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***Francine Thompson-Lanham – GSA Programs Manager***

Francine brings to DPM many years of experience in General Services Administration (GSA) as a Contract Specialist and a Contracting Officer, and she recently retired from the GSA Automotive Center. Francine will function as DPM's GSA Programs Manager and work with clients on obtaining and managing their GSA contracts.

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***Ray Littlefield – Army Installations Programs Manager***

Ray just completed a 40-year career with the Government, most recently with Forces Command as their Senior Command Equipment Surveyor. He has extensive experience in the Director of Logistics (DOL) and Director of Public Works (DPW) areas and has served as the senior facilities manager for Fort Hood.

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***Mike Scharra – Army Programs Manager***

Mike joins DPM after a 34-year career with the Army. His last position was as Business Manager for PM, Tactical Vehicles at TACOM where he was responsible for acquisition planning and financial management for the Army's fleet of 250,000 tactical vehicles and trailers. Mike is an expert in areas of the DOD budget process, acquisition strategy planning and proposal preparation/evaluation.

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***Brad M. Patout – Director, Washington Operations***

Before joining DPM, Brad served as Manager of Government Operations at Oshkosh Corporation in Washington, DC, where he managed Congressional efforts for Oshkosh Defense as well as oversaw GSA efforts for many of its commercial subsidiaries. He also has represented Oshkosh's programs to the DoD, Department of Homeland Security, Department of Commerce, and Congress.

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***Dave Reiss – Army Infantry Programs Manager***

Dave brings to DPM an extensive background in combat vehicles, with emphasis on the Bradley and Stryker fleets. He also has managed anti-armor programs for the Army Infantry School.

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